

USDA Foreign Agricultural Service

GAIN Report

Global Agriculture Information Network

Template Version 2.09

Required Report - public distribution

Date: 8/25/2004

GAIN Report Number: SF4032

South Africa, Republic of Livestock and Products Annual 2004

Approved by:

Scott Reynolds U.S. Embassy, South Africa

Prepared by:

Herman Germishuis

Report Highlights:

The cattle industry, at about 13.65 million head with meat production of about 620,000 tons, is currently stable mainly due to favorable weather conditions. International trade exposure is very small although imports are increasing and exports decreasing mainly due to the strong SA rand. Most BSE induced limitations on US exports are still in place while the SA veterinary services are fighting a localized FMD outbreak.

Includes PSD Changes: Yes Includes Trade Matrix: Yes Annual Report Pretoria [SF1]

Table of contents:

Cattle	e	Page 3
	Production	3
Meat	t e e e e e e e e e e e e e e e e e e e	6
	Production	6
	Trade	7
	Tariffs	9
	Offal	9

Summary

South Africa's cattle industry seems to be in a stable phase as a result of the favorable weather over the past few years. Cattle numbers decreased from 13.64 million in 2003 to 13.54 in 2004, or by less than one percent. The game farming and hunting industries continue to take up more of the available ranch land but on the other hand, the feedlot industry is still growing. Apparently the utilization of the non-commercial or traditional herd is increasing as demand in the rural areas increases. Commercial production of beef and veal in 2003 amounted to 424,000 tons and non-commercial 189,000 tons for a total of 613,000 tons. Carcass prices increased by 9.8% between May 2003 and May 2004 but retail prices increased by only 7.4% over the past nine months and broiler prices by 4.8%. Poultry meat consumption exceeds red meat consumption.

South Africa is not a big factor in the international beef market with imports only amounting to 2.3% and exports 1.1% of 2003 consumption. Due to the strong SA Rand, imports are increasing and exports decreasing. Foot and Mouth disease broke out in areas bordering the Kruger National Park recently but is at this stage, well contained. South Africa still prohibits imports of most bovine products from the US because of the BSE case. The only products exempted are those allowed under the OIE protocol.

US Dollar $1 = \text{Rand } 6.70 \ (08/25/2004)$

www.SAMIC.co.za and linked websites.

Cattle

Country	South Africa					
Commodity	Cattle	Numbers				
1000 Head	2003	Revised	2004	Estimate	2005	Forecast
	USDA Official [Old]	Post [New]	USDA [Old]	Post [New]	USDA [Old]	Post [New]
Market Year Begir	1	01/2003		01/2004		01/2005
Total Cattle Beg. Stks	13635	13635	13790	13540	13890	13350
Dairy Cows Beg. Stks	2025	1840	2020	1810	0	1800
Beef Cows Beg. Stocks	7540	7140	7600	6760	0	6700
Production (Calf Crop)	3825	3515	3850	3325	0	3315
Intra EC Imports	0	0	0	0	0	0
Total Imports	120	130	110	120	0	125
TOTAL Imports	120	130	110	120	0	125
TOTAL SUPPLY	17580	17280	17750	16985	13890	16790
Intra EC Exports	0	0	0	0	0	0
Total Exports	15	15	15	15	0	10
TOTAL Exports	15	15	15	15	0	10
Cow Slaughter	1105	1105	1120	1070	0	1000
Calf Slaughter	30	40	30	45	0	50
Other Slaughter	2020	1900	2045	1960	0	2000
Total Slaughter	3155	3045	3195	3075	0	3050
Loss	620	680	650	545	0	530
Ending Inventories	13790	13540	13890	13350	0	13200

Production

South Africa's livestock industry is divided 60/40 into two different sectors, a highly modern commercial sector and a smaller traditional sector. The following table contains the latest estimates:

Cattle	August 2002		August 2003	
Commercial herd	8,300,000	60.9%	7,930,000	58.6%
Traditional herd	5,335,000	39.1%	5,608,000	41.4%
Total numbers	13,635,000		13,538,000	

We use the previous year's August estimate as the beginning stocks for the next calendar year, because it is the only estimate that gives herd composition. As the herd composition is only based on the commercial herd, and assuming that the same percentages apply, the makeup of the national herd can be calculated. The dramatic change in the composition of the national herd over the past two seasons is mainly due to a better estimate incorporating some census data. Weather conditions have been favorable over the past few years leading to a very static situation. The following table contains the herd composition data:

1,000, August 2003 = 2004	Commercial herd	National herd
Bulls	180	307
Cows, more than 2 yrs dairy	780	1,332
beef	3,010	5,139
Heifers 1-2 yrs, dairy	280	478
beef	950	1,622
Calves	1,900	3,244
Steers	830	1,417
Total	7,930	13,538

The marketing of cattle and meat is free and very little government control is still in place. As a result the available statistics are limited and questionable as there are few reporting requirements. Only the big commercial abattoirs face veterinary and health inspections on a regular basis.

Following the deregulation of the industry a number of the larger feedlots have vertically integrated. They slaughter their own cattle, sell wholesale and retail, and market their own branded products. The feedlot industry is flourishing with a one time standing total of about 420,000 head. They produce about 75% of all commercial cattle slaughtered annually amounting to about 1.35 million head. In 2003 the average feedlot carcass weight was 232 kg. for total feedlot production of about 313,000 tons. Other commercial slaughter amounted to about 500,000 head at about 220 kg. carcass weight producing 111,000 tons. Total commercial slaughter thus amounted to about 1.853 million head and 424,000 tons. The off take from the commercial herd amounted to about 23.4%. The commercial industry is striving to attain the EU standards for tracebility, safety and health.

In the non-commercial sector production is lower, the off take amount to about 21.3% bolstered by the growing demand for live animals for slaughter at special occasions such as weddings and funerals. The estimated carcass weight is also lower at about 70% of commercial carcass weights. The following table contains the production estimates:

1,000	2003	2004	2005
Com.slaughter	1 853	1 880	1 900
CWE, kg.	228.7	228.75	229
Prod. Mt.	424,000	430,000	435,000
N.com sl.	1 192	1 195	1 150
CWE, kg.	158.5	158.7	159
N.com. prod.	189,000	190,000	183,000
Total sl.	3 045	3 075	3 050
CWE, kg.	201.3	201.5	202.6
Total prod. Mt.	613,000	620,000	618,000

The live cattle imports shown in the PS&D are from Namibia while the exports mainly go to Mauritius.

The only reliable information available on cattle prices is the live weight price paid for weaners intended for the feedlots. However, the price series is skewed by the volatile SA Rand exchange rate. The following table contains the latest available price data:

SA live weight prices for feedlot weaners.

	Live weight Kg.	SA Rand/kg	Exchange rate	US Dollar/kg
May 2003	237	7.71	7.67 R = \$ 1	1.01
June	241	7.46	7.90	0.94
July	238	7.84	7.55	1.04
August	239	7.64	7.39	1.03
September	240	7.48	7.33	1.02
October	238	7.66	6.96	1.10
November	237	7.77	6.73	1.15
December	236	7.44	6.52	1.14
January 2004	243	7.48	6.92	1.08
February	251	7.71	6.77	1.14
March	248	7.52	6.63	1.13
April	243	7.08	6.55	1.08
May	235	7.73	6.78	1.14
June	235	7.42	6.65	1.12

	Meat,	and				
Commodity	Beef	Veal				
1000 mt.cwe.	2003	Revised	2004	Estimate	2005	Forecast
1000 head	USDA Official	Post [New]	USDA [Old]	Post [New] l	JSDA [Old] F	Post [New]
Market Year Begir	1	01/2003		01/2004		01/2005
Slaughter (Reference)	3155	3045	3195	2975	0	2950
Beginning Stocks	0	0	0	0	0	0
Production	643	613	654	620	0	618
Intra EC Imports	0	0	0	0	0	0
Total Imports	22	14	16	16	0	22
TOTAL Imports	22	14	16	16	0	23
TOTAL SUPPLY	665	627	670	636	0	640
Intra EC Exports	0	0	0	0	0	0
Total Exports	15	7	15	10	0	10
TOTAL Exports	15	7	15	10	0	10
Human Dom. Consumption	650	620	655	626	0	630
Other Use, Losses	0	0	0	0	0	0
TOTAL Dom. Consumption	650	620	655	626	0	630
Ending Stocks	0	0	0	0	0	0
TOTAL DISTRIBUTION	665	627	670	636	0	630
Calendar Yr. Imp. from U.S.	0	0	0	0	0	0
Calendar Yr. Exp. to U.S.	0	0	0	0	0	0

Production

The production calculations were supplied in the live animal section. Beef production has now been defined as carcass weight according to the definition supplied in the reporting instructions, i.e. it is the weight of the slaughtered cold body after being skinned, bled and eviscerated, and after removal of the external genitalia, the limbs at the carpus and tarsus, the head, the tail, the kidneys and kidney fats, and the udder. Offal use is still a big factor in this mainly third world country but the emphasis of this report is on beef and veal.

To put the industry in perspective we can compare per capita consumption of the different meats as supplied by the South African Department of Agriculture.

Kg. per capita	Beef	Lamb	Pork	Red meat	Poultry	Subtotal
1998/99	13.42	3.8	3.0	20.22	21.14	41.36
1999/00	13.84	3.7	3.1	20.64	22.42	43.06
2000/01	12.58	3.4	2.6	18.58	21.82	40.40
2001/02	13.27	3.6	2.7	19.57	22.25	41.82
2002/03	13.40	3.7	2.7	19.80	23.10	42.90

Poultry consumption first passed red meat consumption in 1998/99 and has since increased the gap. Lamb and pork per capita consumption is small, pork consumption is limited by religious custom in a big portion of the population while mutton production has decreased as a result of excessive stock theft.

Domestic wholesale carcass prices for fed cattle follow:

Carcass prices	Carcass weight Kg.	SA Rand/kg	Exchange rate Rand per US \$	US Dollar/kg
May 2003	239	12.40	7.67	1.62
June	236	11.42	7.90	1.45
July	231	12.00	7.55	1.59
August	227	11.71	7.39	1.58
September	226	11.77	7.33	1.61
October	224	12.11	6.96	1.74
November	227	11.84	6.73	1.76
December	231	12.31	6.52	1.89
January 2004	234	12.94	6.92	1.87
February	228	13.14	6.77	1.94
March	230	14.03	6.63	2.11
April	228	14.55	6.55	2.22
May	234	13.62	6.78	2.01
June	239	12.60	6.65	1.89

Retail price comparisons are more difficult but the following table can give an indication:

Rand/kg.	Sept.03	Oct.	Nov.	Dec.	Jan.04	Febr.	March	April	May
Topside*	30.32	30.03	30.39	31.13	32.26	31.93	32.15	31.28	32.56
Chicken**	17.18	17.05	17.26	17.87	17.85	17.73	17.91	18.21	18.01

^{*} Topside, boneless beef

Trade:

In 2003 imports, on a CEW basis, constituted about 2.3% of consumption, and exports 1.1%. South Africa is thus not a major international market or supplier of beef and veal. There has also not been much trade with the US.

SA beef is not allowed into the US because of the occurrence of Foot and Mouth disease in some areas bordering the Kruger National Park, where the disease is endemic. There is currently an outbreak in the Limpopo, Northern province area. It is contained in the fenced cordon and there is an embargo on the movement of cloven-hoofed animals from the affected area. Animals in the quarantined area are also inspected on a regular basis. While the international veterinary authorities have been notified of the outbreak, no embargo has been placed on meat exports from other areas.

Imports from the USA are restricted because of the BSE case. OIE standards and regulations are applied. In other words, non-risk materials have been allowed since January 15, 2004. The products allowed include milk and milk products, semen and embryos, protein free tallow, dicalsium phosphate, hides and skins and gelatin and collagen prepared exclusively from hides and skins.

In 2003 South Africa imported 10,255 tons of beef and veal compared to only 4,400 tons in 2002. The increased imports are mainly due to the strong Rand making imports cheaper. The majority of South Africa imports consisted of 9,660 tons of frozen boneless beef cuts from Argentina and Brazil. Fresh boneless cuts amounted to only 338 tons and bone in cuts to about 196 tons.

^{**} Chicken, whole, dressed

The following table contains the details:

Imports

Country South Africa

Commodity Meat, Beef

Time Period	Jan-Dec	Units:	mt.
Imports for:	2002		2003
U.S.	0	U.S.	0
Others		Others	
Brazil	193	Brazil	4352
Argentina	1868	Argentina	4050
Uruguay	177	Uruguay	760
Australia	545	Australia	391
New Zealand	41	New Zealand	265
Paraguay	1099	Paraguay	87
Namibia	0	Namibia	180
Total for Others	3923		10085
Others not Listed	475		170
Grand Total	4398	-	10255

In 2003 beef and veal exports amounted to only 6,364 tons after 11,163 tons were exported in 2002. The decline in exports is mainly due to the strong SA Rand making exports unprofitable. Bone in cuts exports amounted to about 2,300 tons compared to 2,350 tons in 2002 while boneless cut exports amounted to 6,245 tons compared to 11,115 tons in 2002.

Exports

Country South Africa

Commodity Meat, Beef

_	•	•	
Time Period	Jan-Dec	Units:	Metric ton
Exports for:	2002		2003
U.S.		U.S.	
Others		Others	
UK	3777	UK	1574
Germany	1433	Germany	984
Mozambique	580	Mozambique	1059
Switzerland	495	Switzerland	591
Greece	781	Greece	340
Angola	1006	Angola	395
Mauritius	256	Mauritius	152
Nigeria	70	Nigeria	154
Kuwait	89	Kuwait	130
Gabon	264	Gabon	234
Total for Others	8751		5613
Others not Listed	2412		751
Grand Total	11163	-	6364

Tariffs

The general and EU rate of duty on carcasses and half-carcasses (0201.10), bone in cuts (0201.20) and boneless cuts (0201.30) is 40% ad valorem or 240 SA cents/kg. South African Development Community (SADC) imports are free. There is a special annual quota of 26,254 tons under the minimum access agreement. Of this, 17,380 tons are reserved for suppliers from Namibia and Botswana and 8,874 tons from other traditional supplier countries. In this case the full duty less 13.8% applies for carcasses and bone in cuts and 32% deduction for boneless cuts. The minimum access is negated by the duty free treatment of products from SADC members like Botswana and Namibia. Imports are nonetheless limited by the low prices prevailing in South Africa.

Offal

In addition to the beef and veal imported, offal also plays an important part in international trade. Recent imports were:

Metric tons	2001	2002	2003
Bovine tongue	58	102	438
Bovine liver	2740	3123	3118
Other bovine	5127	5650	5504
Swine offal	6590	7693	8606
Total	14515	16568	17665

The US supplied 836 tons of other bovine offal in 2003 and 772 tons in 2002, probably mainly hearts, kidneys and livers. The import duty on liver is 30% ad valorem or 130 c/kg., the other products are duty free.